



## David Weekley Homes Recognizes Lennox® With Nationally Acclaimed "Partners Of Choice" Award For Fifth Year

August 3, 2015

DALLAS, Aug. 3, 2015 /PRNewswire/ -- Lennox Industries Inc. has been honored with the "Partners of Choice" Award from David Weekley Homes, the largest privately held homebuilder in America. Of the 200 companies evaluated by David Weekley Homes, only 15 – including Lennox, a recognized name in heating and air conditioning systems – were recognized for an "A,A" ranking in quality and service. This is the fifth time for Lennox to have been recognized as a "Partners of Choice" award winner and the second time to be recognized with the "A,A" award.

"The David Weekley Homes evaluation platform is really an ongoing continuous improvement program with constant two-way dialogue on how to make our channel delivery as streamlined and efficient as possible. Certainly our relationship with our customer, David Weekley Homes, is stronger because of it, but the benefits for us extend even beyond," said John Webster, Lennox Director, Residential New Construction (RNC). "We are delighted to be recognized by such a prestigious homebuilder and it is truly a team effort, from our installing independent Lennox RNC dealer to our dedicated Lennox sales team. And of course, all the work that goes on to make that relationship possible: our engineering, manufacturing, distribution, customer service, and technical support teams. Everyone plays a role in making this award possible."

At the heart of the evaluation platform is the homebuilder's National Trading Partner Survey. Over 800 David Weekley team members review approximately 200 national trading partners on a quarterly basis to determine an annual rating.

"We challenge our entire Supply Chain to provide the highest levels of quality products and superior service. In a very practical way we measure world-class excellence, and then make all levels of our organization available for feedback and interaction with our trading partners. The process is rigorous, but it delivers great benefit for both us and our suppliers," said Bill Justus, Vice President of Supply Chain Services for David Weekley Homes and primary author of this world-class platform. "With this program, David Weekley Homes demonstrates a true partnering proposition toward all of our suppliers, as we work together to ensure our homeowners receive a world-class home buying experience from the entire Team, including our trading partners."

### About David Weekley Homes

David Weekley Homes, founded in 1976, is headquartered in Houston and operates in 19 cities across the United States. David Weekley Homes was the first builder in the United States to be awarded the Triple Crown of American Home Building, an honor which includes "America's Best Builder," "National Housing Quality Award" and two-time recipient of "National Builder of the Year." Weekley has also appeared eight times on FORTUNE magazine's "100 Best Companies to Work For®" list. Since inception, David Weekley Homes has closed more than 75,000 homes. For more information about David Weekley Homes, visit the company's website at [www.davidweekleyhomes.com](http://www.davidweekleyhomes.com).

### About Lennox Industries Inc.

Lennox Industries Inc. is a leading provider of home heating, cooling and indoor air quality products that are designed to deliver customized comfort, efficiency and functionality, with the most innovative and reliable features available. Lennox has been honored four times by the U.S. Environmental Protection Agency and the Department of Energy as an ENERGY STAR Manufacturing Partner of the Year for its outstanding contribution to developing and promoting energy-efficient products. For more information, visit [www.Lennox.com](http://www.Lennox.com), call 1-800-9-LENNOX, or find us on Facebook, Twitter or Google+.

Contact: Phil Gee  
972-740-4530

SOURCE Lennox International Inc.